

## Personal Data

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LANGUAGE PROFICIENCY	Written	Spoken
Arabic	Excellent	Excellent
English	Excellent	Excellent

## Education

- **Ph.D. 1982**  
Ph.D. Agricultural Economics  
The Ohio State University, USA
- **M.Sc. 1971**  
M.Sc. Agricultural Economics  
University of Reading, U.K.
- **B.Sc, 1966**  
B.Sc, Agriculture (Agric. Econ.)  
The University of Khartoum, Sudan

## **Teaching Experience**

Since I joined the Faculty of Agriculture, I have been teaching a number of courses in the field of agricultural economics for both the undergraduate and postgraduate students. The following courses in particular have been the focus of my teaching for undergraduate students:

- i- Principles of economics. ii- Agricultural marketing. iii- Agricultural finance.
- iv- Macro-economics. v- Econometrics.

### **For the M.Sc. students I teach:**

- i- Research methods ii- Macro-economics

### **POSTS IN THE UNIVERSITY OF KHARTOUM**

1. Assist. Professor in the Department of Rural Economy, Faculty of Agriculture, Dec. 1974.
2. Associate Professor, Department of Rural Economy, Faculty of Agriculture, July 1987.
3. Head Department of Rural Economy for one year starting Sept. 1982.
4. Head Department of Rural Economy for two years starting March 1987.
5. Head Department of Rural Economy for three years starting August 1992.
6. Acting Dean, Faculty of Agriculture for the period 18/12 – 25/12/1992.
7. Head Department of Rural Economy Feb. 1999 – Sept. 1999.

### **MEMBERSHIP OF UNIVERSITY OF KHARTOUM ORGANS**

1. Member of the Faculty Board, Faculty of Agriculture for about eight years.
2. Member of the Faculty Research Board, Faculty of Agriculture, for the periods for which I held the post of Head Department of Rural Economy and Department of Agricultural Economics.
3. Member of the University Senate during years in which I held the post of Head Department of Rural Economy and Department of Agricultural Economics.
4. Member of the Faculty Board of the Graduate College, as representative of Faculty of Agriculture for two years during the period 1992-1994.
5. Member of the Faculty Board, Faculty of Economics and Social Studies, University of Khartoum, for three years from Dec. 1982 to Dec. 1985.

6. Member of the Faculty of Agriculture's Team for Formulating the Salt Affected Soils Project for IGADD.

### **OTHER MEMBERSHIPS**

1. Member, the Economics and Social Research Council, National Council for Research, for three years, Nov. 1982 – Nov. 1985.
2. Member, the Sudanese Agricultural Council.
3. Member, the Agricultural Economics Society, United Kingdom.

## **Overall Work Summary**

2001-Present Professor, Faculty of Agriculture, University of Khartoum.

1999-2001 FAO Marketing Expert with the Government of Yemen.

### **The work is related to:**

Implementing the FAO technical assistance for establishing a new assembly market for fruits and vegetables in a major agricultural area; formulating rules and regulations for running the market, formulating the management structure (Market Board and Management Staff) and specifying the job description. Establishing market Information Unit in the market.

Help government in promoting the market. Conduct Baseline Surveys to help with monitoring and evaluation of performance. Study market, and help the MIS unit with price analysis studies. Prepare a market manual to help the management in conducting the day-to-day activities. Advise the Assistant Deputy Minister for Agriculture and the Director General of the Department of Agricultural Marketing on marketing aspects and agricultural policy in general. Train the Ministry of Agriculture's staff in marketing.

1977-1999 Associate professor and Head, Department of Agricultural Economics, Faculty of Agriculture, University of Khartoum.

### **The work performed relate to:**

- \* Teach marketing, macroeconomics and agricultural finance to undergraduate and graduate students.
- \* Conduct research and supervise graduate students research.
- \* Manage the Department and attend meetings of the Faculty Board and the University Senate.
- \* Undertake consulting assignments related to marketing, finance, project evaluation and monitoring, with local and international organizations.

\* Member of the Advisory committee of the Minister of Agriculture on Agricultural Policy.

1995-1997 Agricultural Marketing Expert with the Arab Bank for Economic Development in Africa (BADEA) to the government of Botswana.

The duties and responsibilities included:

\* Establishing a Market Information System.

\* Formulating rules regulations for a new fruits and vegetables market.

\* Advise the government of Botswana on how to promote the post-harvest techniques, viz., grading, packaging, handling, etc, of fruits and vegetables to enhance their competitiveness vis-a-vis agriculture produce from South Africa and other neighboring countries, and on marketing policy in general.

\* Train the Department of Agriculture's staff and farmers in post-harvest techniques, marketing extension, farm accounts and farm management.

1982-1995 Associate Professor and Head, Department of Agricultural Economics, Faculty of Agriculture, University of Khartoum.

Duties and responsibilities included:

Teaching, research supervision of graduate students research, management of the department and undertaking consultancy work with local and international organization.

1978-1982 Graduate student at the Ohio State University, USA. Studying for Ph.D. in Agricultural Economics.

Prepared thesis on, "The Optimum Size and Allocation of Oilseeds Processing Industries in Sudan" a transportation Linear Programming Model.

1974-1978 Assistant Professor of Agricultural Economics, Faculty of Agriculture, University of Khartoum.

Duties and responsibilities as described above.

1966-1974 Agricultural Marketing Officer with the Agricultural Bank of Sudan. Duties and responsibilities included:

\* Fully responsible for the importation of agricultural machinery, seeds, fertilizers, jute bags, water pumps and other inputs.

\* Fully responsible for the supervision of inventory of inputs and effecting delivery to prospective Bank's clients in case of sales in cash or as loans in kind, which is one of the main activities of the Bank.

\* Marketing clients produce of sorghum (dura), sesame, and cotton. This activity included storage, transportation and actual selling viz. negotiating price and entering into contracts after consultation with the farmers who are the clients.

\* Purchase of stocks of dura and storing them in the Bank's silos as buffer stock against famine and to stabilize prices.

\* Advise the Board of Directors of the Bank on marketing policy.

## **Consultancy Work**

More than 20 missions and studies conducted with international organizations in different agricultural economic aspects. The following are some of the studies conducted with the Arab Organization for Agricultural Development, with Food and Agricultural Organization of the United Nations, with IFAD and with organizations;

### **Arab Organization for Agricultural Development (AOAD)**

\* The Supply and Demand for Fruits and Vegetables in the Sudan, Khartoum, 1983.

\* The Supply and Demand for Fruits and Vegetables in Somalia, 1983.

(The two studies were part of a comprehensive study of supply and demand for fruits and vegetables in the Arab world conducted by a team of 8 experts.

The study covered Sudan, Somalia, Egypt, Algeria, Morocco and Mauritania).

\* Formulating a Plan for the Development of Agriculture in Qatar, 1984. (The study was conducted by a team of 3 experts).

\* Evaluation of Protected Agriculture in Kuwait, 1986 (The study was conducted by a team of 4 experts).

\* A study of the Technical and Economic Feasibility of Fish Meal and Protein Concentrates Production in the Arab World, Dec. 1991.

### **The Food and Agricultural Organization of the United Nations (FAO)**

\* The Marketing of Food Products in Urban Areas of the Sudan. A study presented to FAO, 1977.

\* The Impact of Marketing and Pricing Policies on Production of Groundnuts in the Sudan. A paper for FAO Seminar on Agricultural Pricing Policy, Khartoum, 1983.

\* Required Improvements in the Marketing System of Agricultural Products in the Sudan. A study for FAO, 1986.

\* Agricultural Price Policy in the Republic of Yemen. A two months consultancy with FAO, May-June 1991.

- \* Programming Mission for the Agricultural Sector in Syria, September - October 1991 (The mission was composed of a multidisciplinary team of 8 experts).
- \* Evaluation of the Role of Agricultural Credit Institutions in Integrating Credit with Agricultural Marketing, Input Supply and Extension. A study prepared for FAO, Jan. - Feb., 1989.
- \* Marketing Information for Early Warning System. A study prepared for FAO, Nov. 1991 - Jan. 1992.
- \* Agricultural Sector Review Mission, Republic of Yemen, 2 May - 2 July, 1992. Sponsored by FAO.
- \* Major Constraints of Sudanese Agricultural Exports. A study for FAO, Oct., 1994.
- \* The Feasibility of Introducing Alternative Agricultural Products for the cannabis and opium farmers in the Beka'a Area of Lebanon. A study for FAO, March 1995.
- \* Trainer in principles of economics, duty station Syria (Project GCP/SYR/006 ITA). A study for FAO, from 6 March 2002 to 5 May 2002.
- \* Service contract. Dairy Development. Socio-economic and Marketing Study - Duty station Khartoum, Sudan. A study for FAO, June 2002.
- \* Improved Post-harvest Handling and Export Promotion for Selected Fruits and Vegetables in the Sudan. A study for FAO, July - August 2002.
- \* The Marketing of Major Horticultural Products: Background analysis paper to identify the marketing constraints, export growth and competitiveness, to be submitted with Sudan application for joining the WTO. A Study for FAO, January, 2004.
- \* Assessment of livestock trade between IGAD member countries and GCC States. A Study for FAO, December, 2008.

**Other organizations:**

**The UN World Food Programme**

- Emergency Food Reserve Systems in Africa : The Sudan Case Study. A Study for The United Nations World Food Programme. April, 2004.

**The International Fund for Agricultural Development ( IFAD)**

- Butana Integrated Rural Development Project – Sudan:

I participated in the formulation mission of the the above project during the period February – March 2006, as a livestock marketing specialist.

**The Arab Center for the Studies of Arid Zones and Dry Lands (ACSAD)**

- The marketing of Camels in the Sudan. A study for the Camel Applied Research and Development Network, CARDN/ACSAD/Camel/PIII/2003.

#### **The Arab Sudanese Seed Company**

- The Seed Marketing Study. A Study for the Arab Sudanese Seed Company, Khartoum, August, 2003.

#### **The Arab Authority for Agricultural Investment and Development (AAAID ).**

I participated as team member in the following studies:

- A Prefeasibility Study for Establishing A Fruit and Vegetables Export Company for the Republic of Yemen, 2005.
- The Marketing of Poultry Products in the Sudan: A Study for AAAID, January – March, 2006.
- An economic and financial feasibility study for establishing a poultry project in Aden, Republic of Yemen. AAAID, May 2007.
- Updating the Feasibility Study of Atbara Alfa Alfa Project, 2008.

#### **Golder Associates of South Africa and Nile Sun Enterprises of Sudan, Dec. 2006.**

I participated as team member in the following study:

- A Feasibility Study of Sondus Project.

#### **The World Bank**

A Policy Note on Livestock Marketing in Sudan- Jan. 2007.

### **Other Activities**

- Scientific reviewer, University of Khartoum, Journal of Agricultural Sciences.
- Acted as assessor for the scientific works of university staff and researchers for their promotion to professors or research professors.

### **Publications**

I have about 20 papers published in referred local and international journals, and a number of papers presented in local and international conferences in addition to book reviews.

#### **Other activities**

- Scientific reviewer, University of Khartoum, Journal of Agricultural Sciences.

- Acted as assessor for the scientific works of university staff and researchers for their promotion to professors or research professors.